

## Complexity and Philosophy

### Ethical implications of the laws of pattern abundance distribution

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Scientific theories have often been used to justify social actions. In the 19<sup>th</sup> century, Darwinian concepts were used to vindicate both greed and racism, and statistical patterns served as a means of rationalizing human brutality and resource distributions. In more recent times, complexity theories have been used as moral justification of social inequities. We focus particularly on the discovery that many physical, biological, and social measures tend toward a power or lognormal function. In a social context, such a function describes a situation with a very small number of very wealthy people, a small number of people with medium wealth, and an overwhelming majority of people with virtually nothing. With the causative mechanisms of such distributions having been proposed, this subdiscipline of complexity has taken on the qualities of a scientific law, from which a range of practical applications have been derived - including social prescriptions. Arguing that unequal distribution of wealth follows a natural law, these prescriptions propose that we have no choice but to accept it. The purpose of our paper is three-fold: 1. to briefly describe the nature and prevalence of power and lognormal distributions as a case-study in complexity theory; 2. to explore the overt and subtle use of the naturalistic fallacy as a means by which scientists and policy makers derive moral principles from empirical foundations, and; 3. to examine the role of free-will in the context of natural law as a means of escaping a nihilistic determinism. We show that lognormal-like distributions are indeed widespread. However, we also show that: 1. there are many exceptions of systems that tend to a more egalitarian distribution,

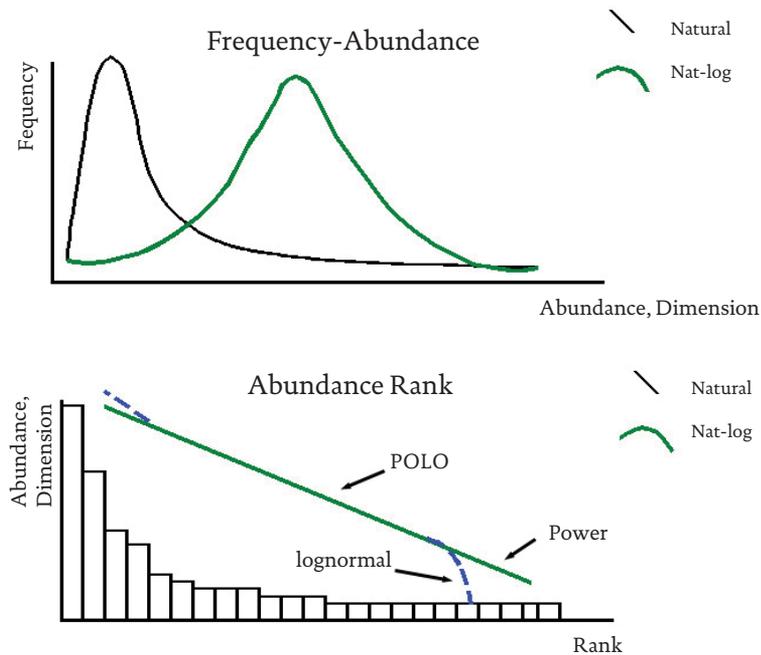
demonstrating that 'escape' from the inequality of extreme lognormal patterns is possible, and; 2. society therefore has a choice of dedicating energy to establish and maintain an egalitarian distribution of resources; there is no moral or scientific justification for accepting without argument a strongly unequal distribution.

#### Introduction: The POLO distribution

Pareto (1897) was perhaps the first to recognize that a complex, social parameter - individual wealth - followed the regular pattern that we now know as a power or lognormal function[1]. Given the former is simply a particular case of the latter, Halloy (1998) provided some clarity by referring to power or lognormal distributions under the unified term of 'POLO' (see Figure 1). POLO distributions have been subsequently found to describe a wide range of social, political and economic values (Galton, 1879; Limpert, *et al.*, 2001; Hamada, 2004), including such unexpected measures as the sizes of cities (Zipf, 1949; Eeckhout, 2004). These patterns were also found to be widespread in biological, physical, and astronomical systems (Preston, 1948; May, 1975, 1981; Sugihara, 1980), leading to a plethora of synonyms and related terms (e.g., scale-free systems, edge of chaos, criticality) and debates about their meaning (Brown, *et al.*, 2000; Li, *et al.*, 2004; Halloy & Whigham, 2004; Arita, 2005).

In recent years, the POLO distribution has been elevated from a purely descriptive observation of a mathematical regularity into the realm of a natural law, although diverse causative mechanisms are still being debated (Zipf, 1949; MacArthur, 1960; Bak, 1997; Halloy, 1998; Arita, 2005; Wright, 2005). In brief, the POLO abundance distribution





**Figure 1** The POLO (power, lognormal) pattern as manifest in frequency-abundance and abundance-rank distributions

appears to act as a ‘pattern attractor’, an archetype to which complex systems tend in the absence of countervailing forces or constraints. The attractive force which aggregates resources in the POLO distribution has been formalized through a gravity equation. Resources are attracted to agents in proportion to their existing ‘mass’ (expressed in terms of resources already possessed) and in inverse proportion to the ‘distance’ (expressed in terms of difficulty, which may be a function of spatial separation but need not be) to the resource to be obtained (Barabási & Albert, 1999; Halloy & Whigham, 2004; Soares, *et al.*, 2005). To illustrate the nature of POLO distributions and the underlying causative mechanisms, we consider the distributions of land, people, and wealth[2].

### Exemplars of the POLO distribution: Land and population distributions

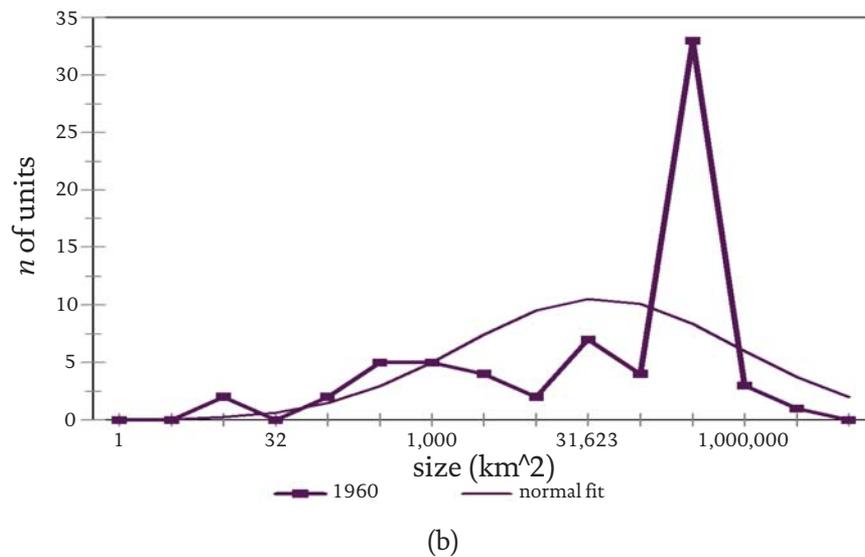
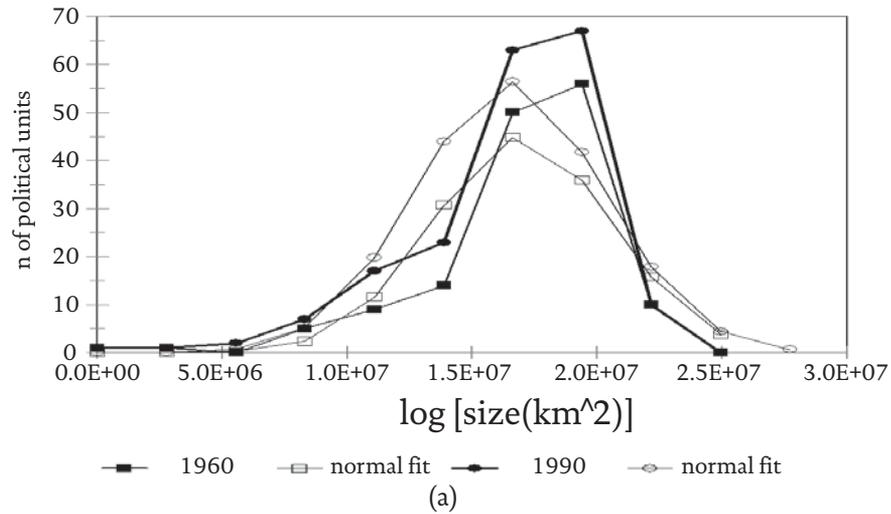
The attraction principle of complex systems suggests that the distribution of resources among competing peoples of the world should approximate a POLO pattern, if unconstrained. The amount of land controlled by nation states (agents) is a reasonable expression of resources. Countries have been historically gaining and losing large portions of land in a highly dynamic (mostly violent) game of competition. As predicted by theory, the areas of nations approximates a POLO distribution (see Figure 2a), maintaining a similar pattern over time (1960-1990) despite very large changes in the individual

countries possessing land. Notably, the distance from the POLO decreased substantially from 1960 to 1990 (see Table 1), a fact which may be related to a release from the political constraints of colonization and the emergence of international competition and exchange. Both in 1960 and 1990 the distribution is biased toward an excess of large countries. Thus, unless outside force is applied (e.g., a strong United Nations or a shift of power from countries to multinational corporations), the next decades will likely see the continued breakup of large countries.

Unlike land, world population is a more fluid resource, particularly with the present population explosion, and our analysis revealed that population distribution approximates the POLO pattern better than land area. This is expected from measuring a ‘resource’ which is exchanged much more freely among nations. It also conforms to the prediction that small departures from the POLO (due to historical accidents or acts of human free will) tend to decrease with time unless other forces are at work[3].

### Economic resource distributions among companies

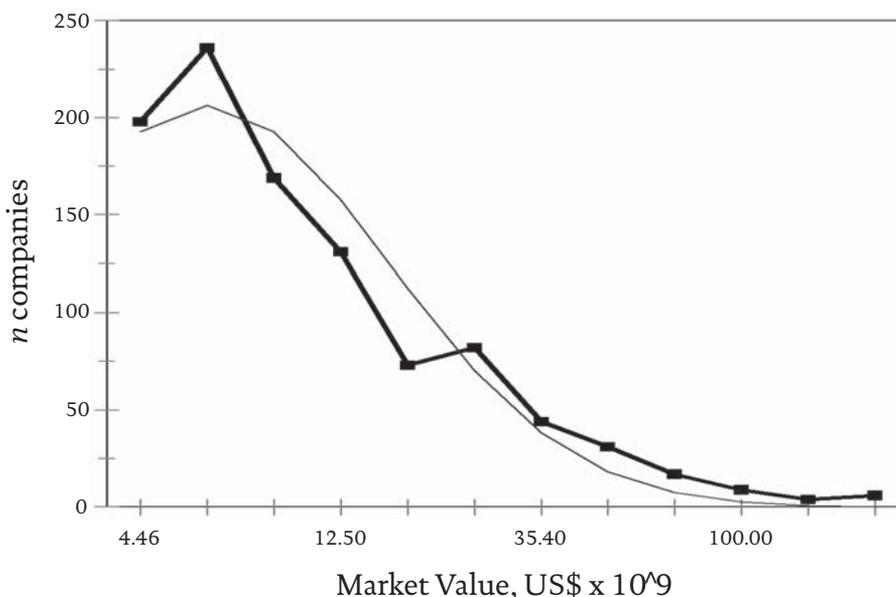
The pattern shown by nations may become increasingly irrelevant to world affairs as the mechanism for power and resource distribution shifts to multinational corporations. Based on thousands of manufacturing companies, Stanley, *et al.* (1995) found that sales, as well as other economic parameters, almost perfectly fit a lognormal. The size of these organiza-



**Figure 2** Size distribution of (a) nations in the world and (b) states and territories in the USA.  $\chi^2/n$  values for these are given in Table 1.

	Parameter	1960	1990
World, all nations	$n$ units	146	191
	Land Area	4.06*	0.88*
	Population	0.49*	0.30*
USA, all territories	$n$ units	68	57
	Land Area	1.55*	1.19*
	Population	0.77*	1.21*
USA, 50 states	$n$ units	50	50
	Land Area	0.96*	0.96*
	Population	0.27	0.13

**Table 1** Distance from the lognormal in the abundance distribution of land area and population controlled by nation-states. NB Distance expressed as  $\chi^2/n$  for the distribution including 0s at both ends. Asterisks indicate significant difference from lognormal at  $P < 0.05$ .



**Figure 3** Distribution of wealth (■) and lognormal fit (-) among 1000 largest multinational companies (from *The Global 1000*, *Business Week*, 7 July 1997).

tions should also reflect a POLO distribution, as long as their development is not significantly constrained by social rules or ethical considerations. We found that the pattern of resources (wealth represented by market value) shown by the 1,000 largest corporations approximates a truncated lognormal distribution (see Figure 3).

#### *Applications of resource distributions*

Given the ubiquity of the POLO distribution, scientists have proposed a range of practical applications. The most benign uses involve ecological indicators (Patrick, 1963; Gray, 1981; Nelson, 1987; Hill & Hamer, 1998; Kevan, 1999). More worrisome applications have also emerged. Zipf (1949) showed that departure from a POLO distribution of human populations among cities preceded the US Civil War and World Wars I and II. He stopped short of contending that such a deviation could predict, or even justify, a tendency to war or conflict, but the implications were apparent. More recently, however, the POLO distribution has been used to derive and defend social prescriptions of unequal wealth (Preston, 1950) and private vs. public transport systems (Bak, 1997), and these uses are cause for ethical concern. Indeed, justifiable concern would seem to extend beyond these explicit statements. Although few scientists go as far, many are willing to make forceful statements of universality of POLO patterns (and laws thereof) and implicitly suggest that there is no escape from such patterns.

#### **The naturalistic fallacy: ‘Is’ implies ‘ought’ An historical perspective**

**M**enand (2001) provides an excellent overview of the way in which science was used to formulate and justify moral positions in the 19<sup>th</sup> century. In 1800, probability theory and statistics converged in what was known as the *Law of Errors*, made famous by Pierre-Simon Laplace. Astronomers had sought a means of finding the true location of celestial objects, given the variation among scientific observations. The method of least squares provided the answer they sought, and Laplace saw no reason to limit this approach to physical data. He proposed that the Law of Errors could be applied to any phenomenon that varied, including human behavior.

The real breakthrough in applying the normal distribution to social data was made by Adolph Quetelet (1846), who began his seminal work with the assertion that, “Man is born, grows up and dies according to certain laws which have never been studied.” Quetelet discovered remarkable regularities in the French murder rate (categorized by the method of killing), and he contended that the mean was the true value, with higher or lower rates being “errors.” The Law of Errors, he maintained, provided the means for deriving social laws that were every bit as determinate as the law of gravity. Indeed, he called his new science, “social physics.”

The appeal of statistics was that it revealed an order beneath what had appeared to be random-

ness. Even if individuals were unpredictable, their aggregate behavior conformed to natural law. Later in the 19<sup>th</sup> century, this desire for order - a hope that appears to motivate modern scientists, even those developing chaos theory today - played a substantial role in the acceptance of evolution. Darwin proposed natural selection as an orderly process that sorted out the chance events of biological change. The idea that the world was self-regulating conferred upon statistical and morphological patterns a 'cosmic seal of approval' that provided the moral foundation for the political doctrines of individualism and *laissez faire* capitalism. Free markets, like unfettered natural systems, would not devolve into anarchy, as some worried, but through the pursuit of individual self-interest aggregate efficiency would emerge. And this optimal pattern would not just be understandable in terms of science, it would be morally virtuous.

This leap from science to ethics was perhaps most powerfully expressed by Thomas Henry Huxley, an abolitionist who argued that slavery was unnecessary. White people did not need a social institution to do that which natural law made inevitable. He maintained that the "laws of social gravitation" would prevent blacks from ascending to stations beyond their natural limits. Although some people objected to this racist characterization, the greater concern was with regard to the philosophical implications of natural law. Such scientific expressions were seen as denying free will, reducing human behavior to deterministic formulae.

The conceptual move from science (a descriptive enterprise which endeavors to divulge the nature of physical existence) to ethics (a normative undertaking which aspires to reveal the nature of virtue and duty) was the fundamental transition that has been most recently termed the naturalistic fallacy. However, the more fundamental problem - that one cannot validly derive a conclusion about 'what ought to be' from a premise concerning 'what is' - was first identified in the 18<sup>th</sup> century by David Hume. For example, from the assertion that a ring is made of gold it does not follow that the ring is valuable. We must also know that gold is valuable, and arguing for the validity of this 'missing' premise is precisely the problem.

### **From 'is' to 'ought' in complexity**

Within the field of complexity, the leap from 'is' to 'ought' can be traced back to Preston (1950). He suggested that although most people (the poor) would want to see more equality, extreme taxation to achieve this would lead to a static, zero-income society. Preston argued that,

*"Perhaps, indeed, we ought not to try to change it [the lognormal distribution of wealth]. It is not always wise to try to change the laws of nature. Success does not usually attend such attempts, and if success is only to be expected when all life has ceased and nothing moves any longer in the economic system, we should hardly welcome the success. We might do far better to try to understand the law, and the causes that bring it about, than to try to change it out of indignation and without understanding."*

More recently, Bak, *et al.* (1988) explained that the process of 'self-organized criticality' was the mechanism accounting for power distributions. Bak (1997) then moved from description to prescription:

*"Maybe Greenspan and Marx are wrong. The most robust state for an economy could be the decentralized self-organized critical state of capitalistic economics, with fluctuations of all sizes and durations. The fluctuations of prices and economic activity may be a nuisance (in particular if it hits you), but that is the best we can do! The self-organized critical state with all its fluctuations is not the best possible state, but it is the best state that is dynamically achievable."*

Bak's statements epitomize, in a nutshell, the forceful beliefs which have led the International Monetary Fund (IMF) and World Bank to coerce many countries into economic programs which have maintained or increased inequality, human suffering and poverty (UN-DESA, 2005). This conceptual leap shows how complexity theory can be used to endorse a normative position. Such a move is particularly worrisome in this case, given that self-organized criticality is known to lead to chaotic termination of large parts of the system (e.g., mass extinctions) as well as to dynamic stability. Scientists working with POLO distributions are not the only ones to be using complexity as a means of deriving normativity.

Holling, *et al.* (2000) and Holling (2001) have explicitly taken the leap from 'is' to 'ought' in research concerning economic, ecological, and social systems. Using the model of an adaptive cycle, Holling (2001) not only describes the complex feedback loop of human systems, but consistently refers to this process in value-laden terms (e.g., "positive change," "creativity," "invigorated," and "safe") and describes alternative pathways as being "degraded" and "maladaptive." Holling, *et al.*'s (2000) report to the MacArthur Foundation refers to dynamics other than the adaptive cycle as being pathological, and they argue that "bad regional policy and

management can typically be corrected.” The form of this correction is a matter of enticing or coercing these failed societies to conform to Holling’s law of growth. Most notably, one of the three criteria that Holling (2001) advances for a theoretical framework is that it “be dynamic and *prescriptive*, not static and *descriptive*” (emphasis added).

Thus, workers in the field of complex economic and social systems are deriving ethical norms from mathematical models. Economic development and wealth distribution are not simply understood in terms of the adaptive cycle and POLO distributions, but the fundamental processes have a modern-day ‘cosmic seal of approval’ conferred by conformation to natural law. But does it truly follow that we should consider them to be ‘the best achievable’ outcomes, as Holling and Bak imply?

### **Natural laws and ethical principles**

Whether the move from description to prescription is defensible depends on the resolution of positivist versus transcendentalist ethics. One of the leading scientific advocates of positivism is E. O. Wilson, who refers to this approach as empirical ethics. In 1975, he argued in his landmark book *Sociobiology* (Wilson, 1975) that “ethics should be biologized.” Wilson contended that ethics is nothing more than a biological phenomenon arising from complex epigenetic rules. He developed this line of thinking even further in *Consilience* (Wilson, 1998), wherein he maintains that the natural sciences will provide the foundation for all human interpretations of the world, including art, spirituality, and morality. Ethics is merely “conduct favored consistently enough throughout a society to be expressed as a code of principles.” As such, ethics can be dismissed as a social crutch of diminishing relevance, a modern-day ‘god of the gaps’[4].

However, even if the empiricists are correct - and there is plenty of reason to contend otherwise - this line of argument may not lead to positivistic ethics. That is, one might contend that the epigenetic rules of human nature actually compel a transcendental ethics. The human mind has arguably evolved beyond the limits of materialistic explanation and reductionist experience. As such, we are now free to think and act outside of the rules that constrain pre-conscious organisms.

There are other philosophical concerns with deriving the moral from the empirical. In *Principia Ethica*, Moore (1903) built on Hume’s earlier analysis of the is-ought problem and both named and clearly

explicated what we know as the *naturalistic fallacy*. Using the argument that one cannot logically leap from the factual ‘is’ to the normative ‘ought’, Moore showed that one cannot extract ethical principles from science. This position is grounded in Kant’s (1795) contention that to act morally is to act freely, and materialistic determinism precludes genuinely ethical behavior. Indeed, many and perhaps most modern philosophers advocate some form of transcendental ethics in which morality may be informed by, but is not reducible to, material facts.

Thus, the natural laws that lead to particular distribution patterns are not ‘good’ simply because they exist. This naturalistic fallacy is particularly tempting in the context of contemporary environmental concerns. Deep ecology (Sessions, 1995; Katz, *et al.*, 2000) and other systems of environmental philosophy ascribe intrinsic value to nature. Hence, it is a small, but problematic, step to conclude that what is natural - a POLO distribution, for instance - must be good. In the 19<sup>th</sup> century, the study of natural history was linked to Christian values via the connection between the creation and the Creator (Barber, 1980). Using this religious endorsement of nature as being a manifestation of the divine, social Darwinists applied natural selection to justify how economic survival of the fittest reflected the will of God. Today, the linkage of nature to virtue is not explicitly religious (although spiritual arguments abound in this context; see Devall & Sessions, 1985) but the normative value of being ‘natural’ still serves as a foundation on which socio-economic prescriptions derived from Darwinism and complex systems are advocated.

However, even the staunch ethical transcendentalist must take seriously at least the central notion of the ethical empiricist: What ‘is’ (or more accurately, what ‘can be’) is relevant to what ‘ought’ to be. In short, Kant’s precept that ‘ought implies can’ suggests that if we are incapable of performing an act then we cannot be morally compelled to do so. Although the empiricist is unable to derive what we ought to do, s/he might be able to reveal what we cannot be obligated to do. If we are unable to escape from a POLO distribution of resources, then there is no ethical argument that such a pattern is wrong or that we should work towards some better arrangement.

## The naturalistic constraint: 'Ought' implies 'can'

### Can we escape natural 'law'?

Natural laws are more properly called 'forces' or 'tendencies' in a human context[5]. These laws describe the mechanisms that push or pull a system toward a particular condition or outcome, but forces can be counteracted by other forces, their effects neutralized or even reversed[6]. However, the notion of opposing forces is overlooked in the search for a universal, or at least unified, understanding of complexity. Bak (1997) contends that, "Self-organized criticality is a law of nature for which there is no dispensation," and this sentiment pervades Holling's (2001) work on adaptive cycles.

Such assertions can result in ethical fatalism. In a relatively benign context, Bak (1997) justifies the irregularity of traffic by arguing that, "the critical state, with [traffic] jams of all sizes, is the most efficient system. The system has self-organized to the critical state with the highest throughput of cars." However, it is not clear that we can equate efficiency (by any definition) with what is desirable, let alone what is good[7]. Many people may be happier with a lesser throughput if that meant they were not even occasionally caught in massive traffic jams. We can choose to engineer highways or use mass transit systems that allow predictable, even if less efficient, flows of traffic.

Consider a better known force and the absurd implications of acceding to physical law. The force of gravity dictates that our 'natural' posture is a prone position. However, most of the time we counteract this force by applying energy to sit, stand, or walk. Indeed, we blatantly defy gravity and steady state conditions by flying in machines that are heavier than air. Yet, even when flying we haven't 'escaped' gravity; we are simply applying forces that counter that of gravity. Not only do we counteract the law of gravity, but we have no ethical compunctions in doing so and might well contend a life spent lying flat would be an immoral waste of human potential. Indeed, there are many examples of natural systems which push themselves away from a POLO distribution through the development of appropriate rules. Such qualitative changes towards and away from the POLO have happened many times in evolution when organisms have evolved from indefinite growth (i.e., no bounds to growth and competition) to limited growth and vice-versa. After having published papers showing the prevalence of the lognormal, Preston (1980) made a special effort to highlight that there are also exceptions.

But keeping away from the lognormal is not without cost. There is a 'price' to pay for defying gravity or maintaining a resource distribution other than the POLO. However, in many cases we are free to decide if the benefits justify the costs[8]. We can choose to deviate from a POLO distribution of wealth through expending 'social energy' in the form of laws, taxes, morals, gossip, religion, or other such resources (Sen, 1973, 1987; Boehm, 1993). Furthermore, social resources such as education, transportation, and medicine have been variously disconnected from a POLO distribution of wealth. During the 20<sup>th</sup> century it became possible, in at least some countries, to learn, move about, and remain healthy independent - or nearly so - of personal finances. However, recent changes in the societal values of many industrial nations has led to a diminishment of 'social energy' and a reversion to more POLO distributions (US Census Bureau, 1997; O'Connor, 1995; UN-DESA, 2005)[9].

### Should we escape the natural law of POLO?

The law of complex system structure (resource attraction) tells us that in the absence of countermanding forces, purely selfish agents acting in explicit competition for resources will lead to an increasingly unequal (more POLO) distribution of wealth (Halloy, 1998; Barabási & Albert, 1999; Halloy & Whigham, 2004). Of course, we do not mean to suggest that capitalism is a passive economic system; even the most capitalistic economies constrain greed to some extent. But given that we can deviate from a POLO distribution of resources, should we?

In that we are considering the ethical distribution of resources, the language and insights of justice would seem most appropriate to consider. There are various approaches to understanding justice, but Rawls's (1971) theory is particularly compelling and comprehensible. In essence, he contends that to decide what is fair, one should act in a manner consistent with not knowing one's own status in life. Behind this 'veil of ignorance' a person will select that course of action that is most just, because his/her own place in the consequent world is equally likely to be that of any one of the affected individuals. It seems that most people, if placed behind the veil, would not choose a POLO distribution of wealth, food or medicine given the overwhelming odds of finding themselves among the desperately poor, hungry, and sick of the world.

We would hasten to note that the 'natural' or POLO distribution is not inherently or necessarily immoral for all resources. Many non-vital resources

reflecting human wants, rather than human needs, can be justly allocated in this manner. For example, given the range of aesthetic sensibilities, it may be entirely fair for a few people to own most of the rap music CDs, while many people own few, and most people own none.

So why do many people seem to accept, even prefer, a POLO distribution even for vital resources? We can only touch on this important and difficult question, which deserves a treatise in itself. However, in the words of Mary Wollstonecraft, a 19<sup>th</sup> century feminist philosopher, “Most of the evils of life arise from a desire of present enjoyment that outruns itself.” Many people who may well have sought long and worked hard to secure their place in the right tail of the POLO distribution [10], rationalize their position - and the weakening of social investment that would foster a more egalitarian distribution - based on the beliefs that: 1) unlimited material gain is a source of happiness, 2) one’s own wealth is unrelated to another’s poverty, and 3) higher productivity provides a trickle-down of benefits to all sectors of society [11].

Perhaps the most compelling explanation of our apparent preference for POLO distributions of resources is rooted in the work of the existentialist philosophers such as Arthur Schopenhauer, Søren Kierkegaard, Friedrich Nietzsche, Edmund Husserl, Martin Heidegger, Albert Camus and Jean-Paul Sartre (Kaufman, 1988; Cooper, 1999; Marino, 2004). The central and relevant concept that they offered in the context of understanding the human affinity for allowing ourselves to become the subjects of external laws, forces and dictates lies in the contention that western culture has fallen into a slave morality. Many people have abrogated personal responsibility to the authority of the Church or science. But these institutions and their ‘truths’ are human constructs, not objective, eternal, mind-independent realities. Existentialists contend that while we may be constrained by our condition (these philosophers differ in terms of the extent to which they believe we are limited in this regard), we are entirely free to choose how we respond to the world. They call upon humans to become masters of their own condition - to act from internal integrity and authenticity rather than from obedience to the external tyrants of religion or reason.

Acquiescing to the rule of law (whether it be purportedly that of logic, God, government, or society) is dehumanizing, but it is also profoundly comforting. As a slave of moral or scientific masters,

we needn’t struggle with perennial questions, take responsibility for creating value, commit to autonomous action, or construct an ethical life. Accepting that we make the world - neither creating reality by whim nor discovering preexisting ‘truths’ - is a frightening prospect. Rather than being cast adrift, most of us cling desperately to false gods, illusionary certainties, religious potentates, and scientific sovereigns. And POLO promises to become a modern, authoritative buoy. Although many people may well have struggled to secure a place in the right tail of the POLO distribution, the existentialists would contend that they have not wrestled with the essential question of what it means to be a ‘winner’ of a game of pawns whose moves are dictated by vacuous rules imposed by arbitrary authorities. The superficial and illusory victory of material wealth comes at staggering moral and spiritual cost.

## Conclusions

As communication technologies, transportation systems, and ecological interdependencies continue to unite people around the world, it may be reasonable to propose that the greatest moral challenge facing society in the 21<sup>st</sup> century will be the just distribution of resources on a planetary scale. Along with this expansion of the human network has come the emergence of radically new ways of understanding complex systems such as global human society. These promising approaches to perceiving how human and ecological systems ‘are’ can be classified in the broad category of the complexity sciences. But as exciting as these lines of investigation might be, they are not immune from the errors of earlier forms of scientific inquiry. Using the naturalistic fallacy, social Darwinists provided a rationale for favoring the wealthy more than a century ago. And several authors in contemporary complexity science have made a similar, dangerous error in reasoning.

Although complexity encompasses far more than Preston’s patterns, Bak’s self-organized criticality, or Holling’s adaptive cycles, these programs represent worrying efforts to jump from complexity theory to normative claims. We know of no counter-examples (i.e., subdisciplines whose investigators have explicitly avoided - or warned against - using their scientific findings as a basis for ethical claims). As such, we maintain that there are sufficient grounds for concern that some contemporary scientists, in the area of complexity, are providing a fundamentally flawed justifications for the unequal distribution of resources by misrepresenting natural laws.

No scientist would doubt that natural laws and forces are a reality, but nor should any of us make the mistake of reducing the world to these terms. The reality of human freedom and social will are as evident and compelling in complex systems as any material form or mathematical dictate. By avoiding the wicked irony in which complexity is simplified to the terms of physical determinism, we come to understand that although the attraction toward the POLO is a natural law, the resultant pattern is not inevitable. Human societies have the choice of letting the attraction lead to unequal distributions, or investing in efforts to achieve a fair allocation of resources.

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## Notes

[1] We should hasten to state that power and lognormal distributions are not mathematically the same. Halloy's (1998 and subsequent) use of the POLO concept is necessary to convey the notion that these two mathematical constructs are very close (Mitzenmacher, 2004; Arita, 2005), and that as yet the debate about which natural system fits power or lognormal distributions, and why, is not resolved (a question which may not be useful in the first place). Essentially, many natural distributions "convincingly mimic" power laws but are more lognormal-like (Perline, 2005). The POLO concept thus becomes essential to show that natural phenomena never exactly fit power or lognormal distributions, but do approximate both. Trying to resolve whether a natural distribution is one as opposed to the other (and then explaining them through theoretical mechanisms) is not as useful, at least in regard to the practical, philosophical and management implications of such distributions.

The power vs. lognormal dispute revolves around the perception that we can capture a snapshot of a system at one time and characterize it with a curve. This approach led to claims of universality of power distributions (Bak & Chen, 1991; Brown, *et al.*, 1993) and equally generalized claims for lognormals (Limpert, *et al.*, 2001). This relatively recent debate often disregards what can be learned from the richness of a long history of research showing the widespread prevalence of lognormal and power

distributions (Weber, 1834; Fechner, 1860, 1897; Galton, 1879; McAlister, 1879; Kapteyn, 1903, 1916; Groth, 1914; Raunkiaer, 1918; Thompson, 1942; Hutchinson, 1953; Nobuhara & Numata, 1954; Limpert, *et al.*, 2001; Mitzenmacher, 2004). More important for our understanding of processes are two aspects of natural systems which are poorly considered in the power vs. lognormal debate: 1) systems are dynamic; their distributions are constantly changing and 2) systems have diffuse boundaries.

The key consequence of point 1 is that instead of a snapshot, we need a moving film to show in what direction a system is heading. In cases where this is done with unconstrained natural systems (and as we show in this paper with sizes of nations and populations), these tend to increasingly approximate a lognormal pattern when released any distance away from it (Halloy, 1999). The key consequence of point 2 is that power functions may transform into lognormals. The straight lines of power distributions peter off toward the edges, the tail of the distribution falls, again approximating a lognormal distribution (Harte, 2004). Some authors writing about power distributions, in their enthusiasm for demonstrating universality, have either ignored the 'lognormal' tails or struggled to explain how these tails fit into the mechanistic explanation of power distributions. Other authors have stressed that the power fit for natural distributions is typical of parts of their range, thus implicitly showing the shifting nature of the tails of the distributions. In many cases, the power exponent has been calculated explicitly eliminating the curved parts of the distribution (Newman, 2005). Shiode and Batty (2005) have recently repeated the limitations of a 'universal' conception of power applications to natural curves, particularly in view of the approximation to various other models (i.e., the Yule and lognormal distributions), and recognize the more pragmatic approach of using the power function "largely because it represents a first attack on the problem of measuring Y and there are good stochastic models that are consistent with the kinds of distributions that we observe."

[2] Geographic information for our analyses was obtained from *Hammond's World Atlas* (Hammond, 1964) for 1960 and the *Times Atlas of the World* (1993) for 1990. All colonies, protectorates, territories and other dependencies were lumped with the nation-state controlling them at the time. In keeping with the theoretical notion of an attractor (Halloy, 1998, 1999), we are not concerned with whether a distribution is or is not POLO in the classic statistical sense (i.e., with a given significance level), but rather we measure its distance from the POLO pattern attractor. Following Halloy and Barratt (1999), the

distance to the POLO ( $\Delta L$ ) is expressed as the sum of squares of the differences between the actual frequency distribution and the fitted lognormal, divided by the number of agents ( $\Delta L = \text{chi}^2/n$ ).  $\text{Chi}^2/n$  values for centered lognormals (most values in this paper) are calculated with 0s at both ends. For truncated lognormals (e.g., the business size curve),  $\text{chi}^2/n$  is calculated with 0s at the top end only

[3] Theory predicts that a POLO pattern will only be achieved if the resources can be exchanged (i.e., lost or gained) between the different agents. A constrained system without exchange would be frozen in time, which would likely give a historically deterministic or random pattern. In contrast to largely unconstrained land areas at the global level, political constraints may be severe within nations. For example, in the United States the boundaries of states were determined once in history and have been frozen in that condition. This 'freezing' occurred only after a period of shuffling in which the initial states modified their boundaries substantially to cater to the growing western frontier (see Figure 2b, Table 1).

As may be expected,  $\text{chi}^2/n$  is frozen at 0.96 for the 50 states rising to 1.55 in 1960 and 1.19 in 1990 considering all US territories (see Figure 2b). However, on a population base, the trend is quite different. Indeed, the freedom and ability of population movement in the US should represent a near maximum compared to international migration. The result is that the US population for the 50 states is not significantly different from the lognormal and has decreased its  $\text{chi}^2/n$  distance from 0.27 in 1960 to 0.13 in 1990.

The effort to maintain fixed boundaries is manifest in legislation and political structures which ensure that only the federal government can reallocate land among states. The balance of power among the states, the federal government and the people was clearly a matter of great concern to the framers of the Constitution. It was achieved through a congress including representatives based on a proportion of the population and a fixed number of (two) senators per state. Thus, the conscious decision to distribute political power - at least in part - in a manner unrelated to the size of a state stabilized a spatial distribution that diverged from the default, POLO form. Many other subsidiary measures ensure that boundaries of states are frozen (e.g., only the federal government maintains an army).

[4] Interestingly, even Wilson (1998) seems ultimately unable to maintain a consistent ethical empiricism when the issues are intimately related to that which he most passionately values - biological diversity. In *Biophilia* (Wilson, 1986), he outlines

the extent and rate of environmental degradation and then makes an ethical plea for humans to reverse the present course. His moral argument is primarily expressed in terms of human psychological and social well-being, a form of instrumental valuing that stretches his earlier notion of empirical ethics. Furthermore, he strongly alludes to the possibility of intrinsic value, although this line of ethical argument never fully develops.

[5] The word 'law' is used for natural (physical and biological) and human contexts. A human-made law is meant as a rule that cannot be broken without social consequences. Of course, whether one ought to break the law is open to question. Henry David Thoreau's *Civil disobedience* (1849) is an impassioned argument for the intentional violation of law when obedience would be immoral (in Thoreau's case he refused to pay his taxes which were being used to wage an unjust war).

[6] The second law of thermodynamics has been implicated in a 'dispensation' of a natural law. Living organisms and the biosphere in general 'seem' to violate the law that all closed natural systems should increase in entropy with time. In fact, however, the apparent escape from natural law is achieved because organisms are energy dissipative structures (Prigogine, 1980) rather than closed systems, and thus are able to increase their complexity by utilizing external sources of energy.

[7] An attraction of economic deregulation is the claim that competition increases efficiency which reduces prices and improves everyone's purchasing power. However, this benefit is not evenly spread, as lower prices are achieved at the expense of lower wages and higher unemployment.

[8] To complicate matters, costs and benefits are scale dependent, in space, time, number and type of people who pay and who benefit. This lack of clarity as to the outcome of decisions is one of the reasons why economists have often tried to simplify human behavior to that of rational, omniscient agents, leading to unrealistic conclusions (Gell-Mann, 1994).

[9] This trend is not unique. Past civilizations and empires have repeated the cycle from more egalitarian origins to inequality (Osborn, 1953). Such reversions are set into motion when the level of poverty (including numbers and intensity) is such that poor people are no longer a resource (typically labor) for the rich, but become a burden to them and material production. This condition typically precedes a period of productive stagnation, inflation, environmental degradation, social upheaval and other adverse socio-economic effects.

[10] Many of those who have not 'made it to the top', cling to an irrational hope for ascendancy which

drives our consumerism as well as our tremendous appetite for games of chance such as lotteries. The underlying motives of many aspiring to an egalitarian society may of course be just as selfish. In effect, an egalitarian redistribution of wealth stands to benefit a large number of people who are below the median wealth level, which suggests a strong utilitarian basis. Understanding these motives is relevant; as mentioned earlier, empiricism can and should inform, but not define, our ethics.

[11] In modern society, an underlying justification behind the drive to wealth polarization is that free markets will power economic growth and hence increase living standards of the poor as well as the rich. Since 1984, New Zealand has tested this hypothesis to a unique degree with free-market reforms. The ultimate goal was to increase economic growth and reduce poverty. However, from 1984 to 1996 the lowest 10% of the income distribution have lost 8.7% of their spending power, while the top 10% have increased their share (Chatterjee in Dalziel, 1999; see also Collins 1987). Furthermore, New Zealand's GDP growth rate has diverged strongly from the Australian growth rate (to which it was almost equal prior to 1984) and has been almost static for 8 years (Dalziel, 1999). Neighboring Australia acted as a rough 'control' to this experiment, by not applying such radical free market reforms while being subject to similar external market forces. Under IMF coaxing, New Zealand's free-market experiment has been repeated in various degrees and forms around the world (The Ecologist, 1993; Beder, 2003), and as with New Zealand, the increase in total poverty and inequality is less than encouraging (UN-DESA, 2005). Freeing the market implies letting a system drive itself with simple, unconstrained, internal interactions, and should therefore lead toward an increase in POLO distribution of wealth. Although it is claimed to lead (but hasn't) to better national, economic performance, it surely leads to an increase in both poverty (increasing the number of poor and decreasing their level of income) and wealth (the number of ultra-rich) (Sachs, 1999; Stiglitz, 2002). Preston's (1950) fear of a zero-degree economy under perfect equality may be true in theory (although absolute equality is theoretically unachievable), but the above information suggests that totally unconstrained markets may also tend toward a zero-growth economy. Collins (1987) asked the question in regard to the New Zealand free-market experiment "can a society be dynamic and diverse but not unequal? how? If not, which should we prefer and to what extent?" As in most complex systems, our best management strategies will probably emerge from following a middle path between such extremes,

with both pure POLO and perfectly uniform distributions being untenable.

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